

Argentum Advocates

2022 Midterms Pre-Election Briefing



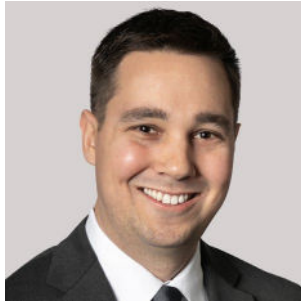
Welcome Argentum Advocates!



Maggie Elehwany
Senior Vice President
Public Affairs



Paul Williams
Vice President
Government Relations



Dan Samson
Director
Government Relations



Meredith Bonyun
Senior Manager
PAC and Govt. Affairs



Patrick Connole
Manager
Media & Public Affairs



Kyle Loeber
Manager
Public Policy



Today's Briefer



*Joe Novotny, Principal
Husch Blackwell Strategies*

- 29 years of experience working on Capitol Hill
- Including 11 years as the House Reading Clerk, a position appointed by the Speaker of the House
 - Tracked all changes to legislation on the House floor and read every bill, motion, and other papers before the House.
- Education & Labor Committee
- Natural Resources Committee
- Congressional Page

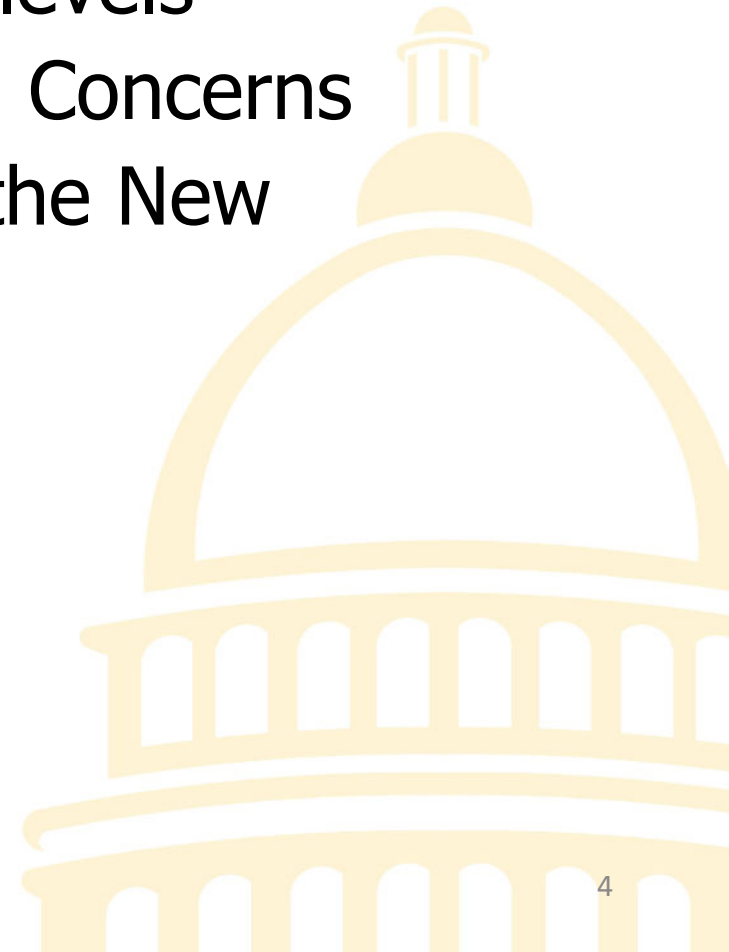
What will the Election Mean to You?

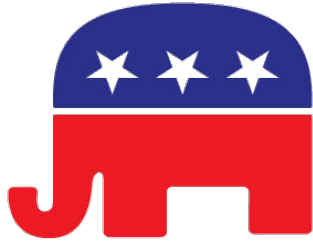
TODAY:

- On local, state and federal levels
- Opportunities and Potential Concerns
- Argentum's Policy Fight in the New Congress

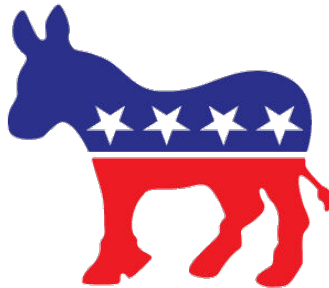
November 17:

- Post Election Analysis





REPUBLICAN

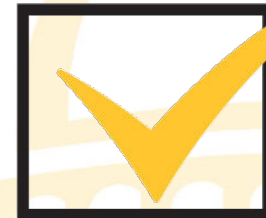


DEMOCRAT



ARGENTUM
EXPANDING SENIOR LIVING

**SENIORS
ADVOCATE**



Elections mean power and control, but with limitations:

Party in Majority Controls:

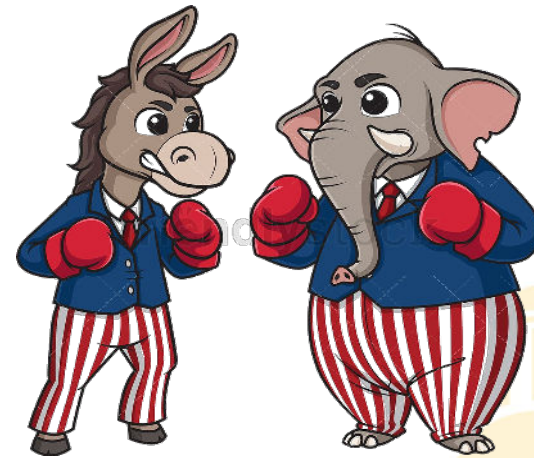
- **Committee Agenda**
- **Floor Agenda**
- **What issues receive a floor vote, and how that vote occurs.**

Limitations of Power:

- **House - Election margins matter**
- **Senate - Election margins are critical; supermajority is needed to pass major legislation.**

Important Factors:

- Absences and vacancies could play a critical factor due to the slim majority margin.



And, what does it mean to the Administration?

- Divided Congress or Republican Controlled Congress will likely mean more executive orders and regulatory actions.



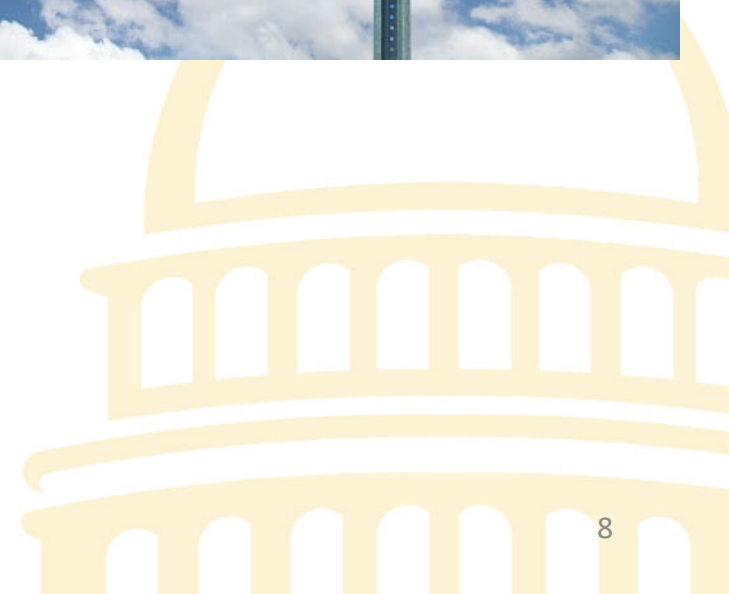
Argentum Policy Opportunities

Policy Focus

- Workforce Crisis
- Financial Challenges,
and making our
communities more
accessible and
affordable.



KEY ADVOCACY TOOL:
Showing our value.



What Does the Polling Indicate?

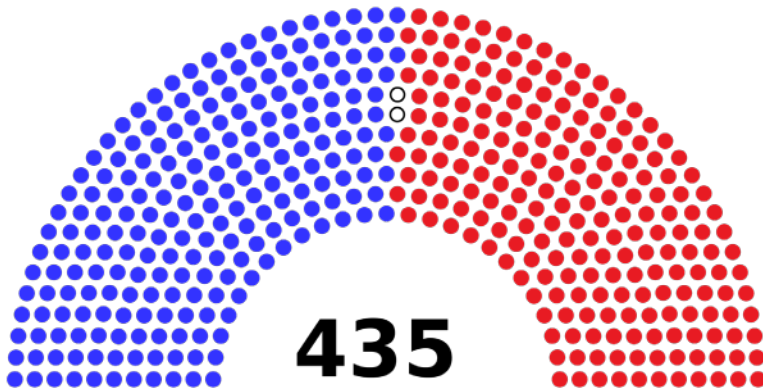
Year	Presidency	President's Party	Final RCP Avg Generic Ballot	President's Party House Seat Change
2022	Biden	D	R+1.9*	?
2018	Trump	R	D+7	D+40
2014	Obama	D	R+2	R+13
2010	Obama	D	R+9	R+63
2006	G.W. Bush	R	D+11	D+30
2002	G.W. Bush	R	R+1	R+2
1998	Clinton	D	D+2	D+5
1994	Clinton	D	R+7	R+54

Congressional Retirements

Year	1994	1998	2002	2006	2010	2014	2018	2022
Dem House retirements	28	17	13	9	17	10	18	31
GOP House Retirements	20	16	22	17	15	14	34	19
Total House Retirements	48	33	35	26	32	24	52	50
Dem Senate Retirements	6	3	1	2	6	4	0	1
GOP Senate Retirements	3	2	5	1	6	3	3	6
Total Senate Retirements	9	5	6	3	12	7	3	7

Composition of the Current Congress

House of Representatives

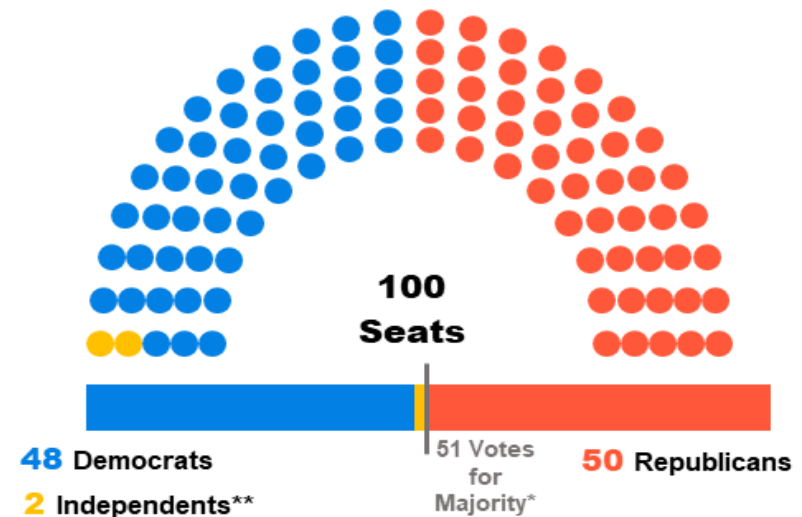


220 Democrats

212 Republicans

3 Vacancies (J. Walorski death, C. Crist retirement, T. Deutch resigned)

Senate



Key House Committees

House Committee

Appropriations
Budget
Education & Labor
Energy & Commerce
Rules
Veterans' Affairs
Ways & Means

Democratic Chair

Rosa DeLauro (CT)
~~John Yarmuth (KY)~~
Bobby Scott (VA)
Frank Pallone (NJ)
Jim McGovern (MA)
Mark Takano (CA)
Richard Neal (MA)

Ranking Republican

Kay Granger (TX)
Jason Smith (MO)
Virginia Foxx (NC)
Cathy McMorris Rodgers (WA)
Tom Cole (OK)
Mike Bost (IL)
~~Kevin Brady (TX)~~

*Strike through indicates retirement

Key Senate Committees

Senate Committee

Aging
Appropriations
Budget
Finance
HELP
Veterans' Affairs

Democratic Chair

Bob Casey (PA)
~~Patrick Leahy (VT)~~
Bernie Sanders (I-VT)
Ron Wyden (OR)
Patty Murray (WA)
Jon Tester (MT)

Ranking Republican

Tim Scott (SC)
~~Richard Shelby (AL)~~
Lindsey Graham (SC)
Mike Crapo (ID)
~~Richard Burr (NC)~~
Jerry Moran (KS)

*Strike through indicates retirement

Competitive House Races

(Shading represents the incumbent party)

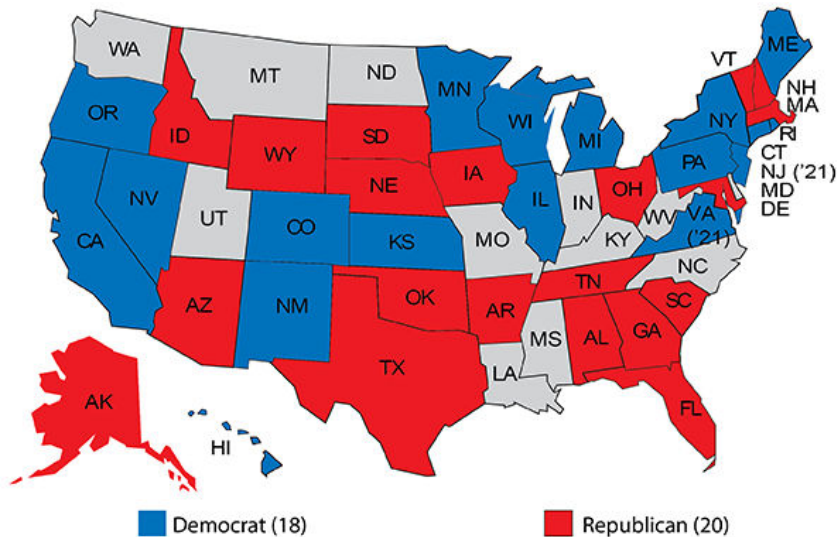
Likely Democratic	Lean Democratic	Democratic Toss Up	Republican Toss Up	Lean Republican	Likely Republican
13 Dem, 0 Rep	13 Dem, 3 Rep	23 Dem, 0 Rep	0 Dem, 8 Rep	6 Dem, 5 Rep	4 Dem, 10 Rep
AZ-04 Stanton CA-09 Harder CO-07 Open CT-02 Courtney GA-02 Bishop IL-06 Casten IL-11 Foster IL-14 Underwood MD-06 Trone NC-01 Open NC-06 Manning NJ-03 Kim NJ-05 Gottheimer NM-03 Leger Fernandez PA-12 Open VA-10 Wexton	AK-AL Peltola CA-47 Porter IL-13 Open KS-03 Davids MI-03 Open MI-08 Kildee NH-02 Kuster NV-04 Horsford NY-03 Open NY-04 Open NY-18 Ryan OH-09 Kaptur OR-04 Open TX-28 Cuellar	CA-13 Open CA-49 Levin CT-05 Hayes IL-17 Open IN-01 Mrvan ME-02 Golden MI-07 Slotkin MN-02 Craig NH-01 Pappas NV-01 Titus NV-03 Lee NY-17 Maloney NY-19 Open OH-13 Open OR-05 Open OR-06 New Seat PA-07 Wild PA-08 Cartwright PA-17 Open RI-02 Open VA-02 Luria VA-07 Spanberger WA-08 Schrier	AZ-01 Schweikert CA-22 Valadao CA-27 Garcia CO-08 New Seat NC-13 Open NE-02 Bacon NM-02 Herrell NY-22 Open OH-01 Chabot TX-34 Merged Seat	AZ-02 O'Halleran AZ-06 Open CA-41 Calvert CA-45 Steel FL-27 Salazar IA-01 Miller-Meeks IA-02 Hinson IA-03 Axne MT-01 New Seat NJ-07 Malinowski NY-01 Open WA-03 Open	CA-03 Open CA-40 Kim FL-13 Vacant FL-15 New Seat MI-10 Open MN-01 Finstad NY-02 Garbarino NY-11 Malliotakis TN-05 Open TX-15 Open WI-03 Open

Competitive Senate Races

(Shading represents the incumbent party)

SOLID D	LIKELY D	LEAN D	TOSS UP	LEAN R	LIKELY R	SOLID R
CA – Padilla CT- Blumenthal HI – Schatz IL – Duckworth MD – Van Hollen NY – Schumer OR – Wyden VT – Open	WA - Murray	CO – Bennet NH – Hassan	AZ – Kelly GA- Warnock NV – Cortez Masto PA – Open WI – Johnson	NC – Open OH - Open	FL – Rubio IA – Grassley UT - Lee	AK – Murkowski AL – Open AR – Boozman ID – Crapo IN – Young KS – Moran KY – Paul LA – Kennedy MO – Open ND – Hoeven OK – Lankford OK – Open SC – Scott SD – Thune

Gubernatorial Elections



Currently, **Republicans** hold 28 governorships while **Democrats** hold 22. There are no vacancies.

Of the 38 seats up for election from 2021-2022, 20 are currently **Republican** seats and 18 are currently **Democratic** seats. New Jersey and Virginia held gubernatorial elections in 2021, while the other 36 states hold them in the 2022 cycle.

The map represents the incumbent party in each state heading into the 2021-2022 cycle gubernatorial election cycle. Virginia has since elected a Republican governor in Glenn Youngkin.

Races with varying possibility to flip parties include:

- **Kansas:** Gov. Laura Kelly (D) running for re-election
- **Pennsylvania:** Open seat, the incumbent is Gov. Tom Wolf (D)
- **Arizona:** Open seat, the incumbent is Gov. Doug Ducey (R)
- **Maryland:** Open seat, the incumbent is Gov. Larry Hogan (R)
- **Florida:** Gov. Ron DeSantis (R) running for re-election
- **Georgia:** Gov. Brian Kemp (R) running for re-election
- **Michigan:** Gov. Gretchen Whitmer (D) running for re-election
- **Wisconsin:** Gov. Tony Evers (D) running for re-election

Community Funding Projects *(Congressional Earmarks)*



Argentum Focus This Year

Getting you the Relief and Resources You Need:

- 1. Financial**
- 2. COVID Resources**
- 3. Workforce Crisis Improvements**

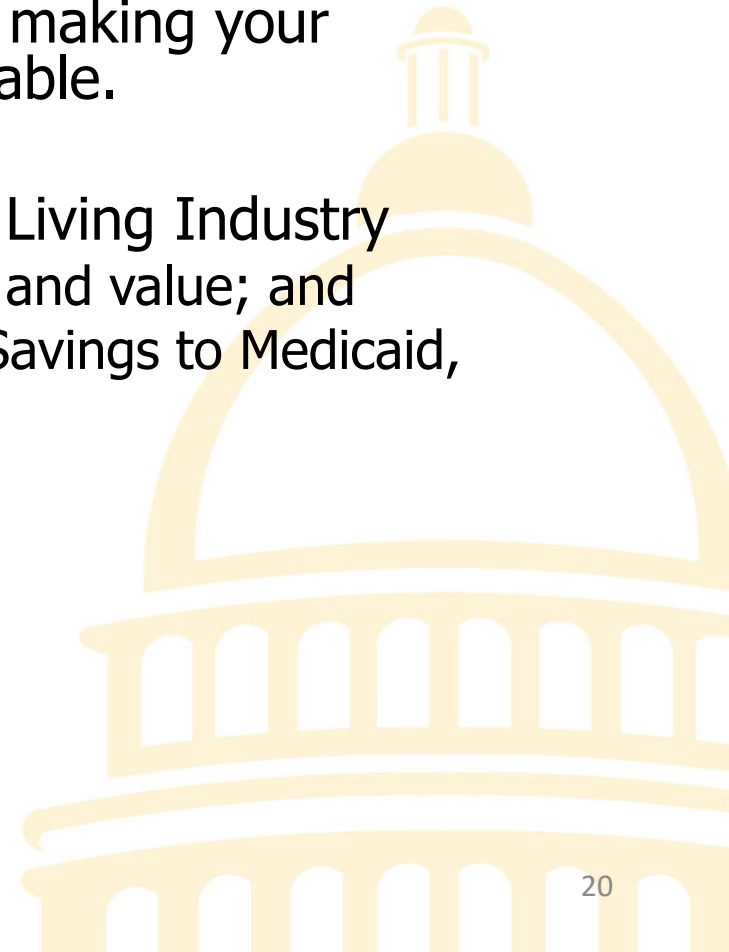


Because of Argentum Advocates, Our Success

- **Hundreds of Millions in COVID Relief**
 - **State Partners secure additional relief**
- **Introduction of the SENIOR Act:** First federal bill to provide dedicated relief for assisted living and develop the workforce.
- **Significant increases in federal workforce development programs;** new focus on need to develop workforce for escalation of senior population. As well as apprenticeships, immigration reform, employee retention tax credit extension efforts.
- **Introduction of Veterans bill:** First major effort to allow Veterans to access assisted living as alternative to SNFs.
- **Launch of the new LTC Caucus:** New counterpart to the Senate Aging Committee to guide policies and issues affecting industry.
- **Earning industry Recognition:** Recipient of a 2022 Gold Circle Advocacy Campaign award and recognized as a “top lobbyist”
- **Prevented Federal Efforts to Increase Regulation on the Industry** (CMS regulations/staffing, OSHA regulations, CDC, to name a few.)

Our Policy Priorities in the Next Congress

- Addressing the Workforce Crisis
- Improving your financial struggles and making your community more accessible and affordable.
- Demonstrating the Value of the Senior Living Industry
 1. Our residents report high satisfaction and value; and
 2. Our industry saves taxpayer dollars: Savings to Medicaid, Medicaid, lost wages



SAVE THE DATE

ARGENTUM PUBLIC POLICY INSTITUTE

March 6-8, 2023
Kimpton Hotel Monaco
Washington, DC

Visit **argentum.org/ppi** for updates.



Questions?



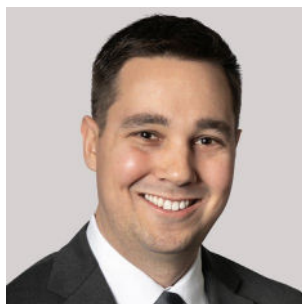
Maggie Elehwany
Senior Vice President
Public Affairs

703-562-1184
melehwany@argentum.org



Paul Williams
Vice President
Government Relations

703-562-1183
pwilliams@argentum.org



Dan Samson
Director
Government Relations

703-562-1176
dsamson@argentum.org



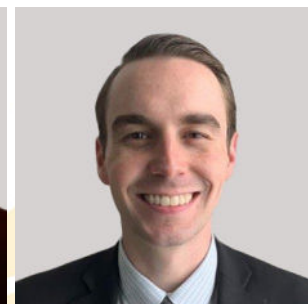
Meredith Bonyun
Senior Manager
PAC and Govt. Affairs

703-562-1180
mbonyun@argentum.org



Patrick Connoles
Manager
Media & Public Affairs

703-599-7412
pconnoles@argentum.org



Kyle Loeber
Manager
Public Policy

703-562-1186
kloeber@argentum.org

