

## IF IT'S NETWORKING YOU'RE LOOKING FOR, LOOK NO FURTHER!

Don't miss out on the opportunity to connect with senior living industry leaders at the 2023 Senior Living Leadership Summit! This one-of-a-kind event provides suppliers, like you, with the perfect platform to establish, cultivate, and strengthen relationships that will take your business to new heights.

We understand the value of quality connections, which is why we have limited the number of supplier attendees. This ensures that you have ample time and space to engage in meaningful conversations and make valuable connections that can drive your business forward.

This year, the Summit focuses on ideas and practices that drive action and innovation. Throughout the Summit, you'll have the chance to network with senior living executives, learn from industry experts, and exchange perspectives, experiences, and ideas that spark innovation and lead to actionable results. Don't miss this incredible opportunity to network, learn, and grow at the 2023 Senior Living Leadership Summit. Secure your spot today!



#### WHAT'S UNIQUE ABOUT THE SENIOR LIVING LEADERSHIP SUMMIT?

1

#### LEADERS FROM SOME OF THE LARGEST COMPANIES ATTEND

Last year, there were more than 150 senior-level decision makers in attendance, representing **280,671 units** across **2,932 communities**. And this year, we expect even more! If you're looking to reach the CEO, CMO, CTO, COO and other top-line leaders, you won't want to miss this opportunity.

280,671 units across 2,932 comunities



2

#### **UNIQUE PROGRAMMING**

Each year, industry leaders rely on the Summit to learn innovative new approaches to some of their biggest business challenges. This year's theme, "**Driving Innovation and Action**" is the result of a newly appointed steering committee with a diverse mix of senior living leaders. Here is a taste of what to expect:

Technology and Data: programming on how AI and machine learning can optimize outcomes, efficiency, and resource allocation in senior living and ways innovative companies are leveraging technology and data to navigate the Value-based Care Revolution.



- ▶ Value-based Care: integrating healthcare delivery with Senior Living, what are the new and emerging care delivery models capturing operators' attention, which model aligns best with company goals and objectives.
- ▶ Partnership Structures: alignment of real estate and operations, the future for management companies.
- Workforce Strategies: developing sustainable and unique workforce strategies; creative and alternative workforce initiatives to boost labor, such as foreign-born workers.

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#### **SUPERIOR HIGH-TOUCH NETWORKING OPPORTUNITIES**

Unlike other executive events, we work to ensure a 3 to 1 ratio of attendees to suppliers. Our networking events provide the perfect opportunity for you to directly connect with industry leaders looking for new opportunities to unlock growth and innovation.



# DON'T LET THESE OPPORTUNITIES PASS YOU BY. CONTACT ME TODAY!

### **2023 SPONSORSHIP OPPORTUNITIES**

| EXCLUSIVE BENEFITS AND RECOGNITION   | OPENING<br>RECEPTION | KEYNOTE<br>SPONSORSHIP | NETWORKING<br>RECEPTION | BREAKFAST<br>& LUNCH<br>SPONSOR |
|--|----------------------|------------------------|-------------------------|---------------------------------|
| Complimentary pass(es) to the 2023 Senior<br>Living Leadership Summit (commiserate with<br>sponsorship)  | <b>✓</b>             | <b>✓</b>               | <b>✓</b>                | <b>✓</b>                        |
| Up to two (2) minutes of pre-approved remarks at the session   |                      | <b>✓</b>               |                         |                                 |
| Sponsor recognition and logo/link (where applicable) on pre-event promotion via multiple marketing channels (website, email, member newsletters, VIP invitations, etc.)                      | ~                    | <b>✓</b>               | ~                       | ~                               |
| Sponsor recognition and logo on 'thank you' banners as part of the stage design and on event signage in the lobby spaces   | ~                    | <b>✓</b>               | <b>✓</b>                | ~                               |
| Sponsor 'thank you' recognition via verbal announcements from the stage  | <b>✓</b>             | <b>✓</b>               | <b>✓</b>                | <b>✓</b>                        |
| Sponsor 'thank you' and recognition via<br>PowerPoint slides throughout the event  | <b>✓</b>             | <b>✓</b>               | <b>✓</b>                | <b>✓</b>                        |
| Opportunity to select a signature cocktail served at the event   | <b>✓</b>             |                        | <b>✓</b>                |                                 |
| Signage onsite promoting your signature cocktail   | <b>✓</b>             |                        | <b>✓</b>                |                                 |
| Cocktail napkins with your company logo  | <b>✓</b>             |                        | <b>✓</b>                |                                 |
| Opportunity to provide a promotional item at the event (sponsor is responsible for the production and shipment of pieces to the event as well as the return shipment for any leftover items) | <b>✓</b>             | <b>✓</b>               | <b>✓</b>                | <b>✓</b>                        |



ACT NOW
TO BECOME ONE OF A LIMITED
NUMBER OF SPONSORS AND
JOIN US AT THIS EVENT.

#### **2023 SPONSORSHIP OPPORTUNITIES**



## OPENING RECEPTION Monday, November 6th (5:00 – 6:30 pm)

#### \$25,000 for one (1) exclusive sponsor\*

Put your name on the opening reception and capture attendees' attention through this favorite event. We'll make all the arrangements and work with you on adding your own amenity to enhance the event.

#### See Exclusive Benefits and Recognition on Page 3

\*Ask about an option to co-sponsor

## **KEYNOTE SPONSORSHIP Wednesday, November 8th (8:00 – 9:00 am)**

#### **\$25,000** exclusive

Align your company and brand with this highlighted thought leadership event and welcome the Senior Living Leadership Summit Keynote speaker with a few remarks addressing the crowd!



## Meet the Keynote: Paul Zikopoulos, VP of Technology Group Skills

Vitality & Enablement at IBM, is a future trends expert. He shares his insights on the power of big data, the next generation of technological change and the disruption it creates in the marketplace. Paul is an award-winning tech thought leader, writer, and a seated board member for Switch, a global network and social platform for aspiring and current female founders of technology ventures. He is also an advocate for Women in Technology, LGBT, general workplace inclusivity and Coding for Veterans.

# Some of the largest senior living companies attend the Senior Living Leadership Summit.

American Healthcare REIT

Arrow Senior Living Management

Atria Senior Living

Benchmark

**Bickford Senior Living** 

**Brightview Senior Living** 

Brookdale Senior Living

Carefield Living

**CHI Living Communities** 

Commonwealth Senior Living

**CSJ** Initiatives

**Discovery Senior Living** 

Enlivant

Hansa Medical Groupe

Harbor Retirement Associates LLC

Healthpeak Properties, Inc.

Integral Senior Living

Keppel Capital

LCS

Legend Senior Living LLC

Lifewell Senior Living

Lloyd Jones

MBK Senior Living Communities Ltd

Merrill Gardens

Morada Senior Living

**New Perspective** 

Northbridge Companies

Priority Life Care

ProMedica

ReNew REIT

Retirement Unlimited Inc

Sagora Senior Living

Silverado

Sodalis Senior Living

Sonata Senior Living

Sunrise Senior Living

The Arbor Company

Ventas, Inc.

Vi

Welltower Inc.

Ziegler

#### **2023 SPONSORSHIP OPPORTUNITIES**





NETWORKING RECEPTION
Tuesday, November 7th (5:00 - 6:30 pm)

\$25,000 for one (1) exclusive sponsor\*

Treat the attendees to what they want – a nice cocktail and some good discussion, after a full day of education, information, and discovery. This event will immediately follow the Tuesday program and is always a top networking event.

See Exclusive Benefits and Recognition on Page 3

\*Ask about an option to co-sponsor

#### **BREAKFAST & LUNCH SPONSOR**

Tuesday, November 7th Breakfast: (7:00 – 8:00 am)

Lunch: (Time TBD)

Wednesday, November 8th Breakfast: (7:00 – 8:00 am)

\$30,000 one (1) exclusive\*

Highlight your product or brand on the tabletops during the breakfast and lunch gatherings. This is a great opportunity to showcase your brand at the tables where everyone is gathering at mealtimes. Enrich their minds while they nourish their bodies!

See Exclusive Benefits and Recognition on Page 3

\*Ask about an option to co-sponsor

CONTACT ME TODAY
TO SECURE ONE
OF THESE LIMITED
OPPORTUNITIES!

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## CONNECT WITH SENIOR LIVING BUYERS ALL YEAR LONG

Argentum is your direct connection to decision makers and buyers in the senior living industry. Learn more about how your brand or product can connect to our members and buyers all year long. And remember, every dollar you spend with Argentum is reinvested to advance the <a href="Strategic Vision">Strategic Vision</a> for senior living. Senior Living thanks you for this support!